Candyverse

BRANDS INC.

LEADING THE FUTURE OF SNACKING!

CORPORATE PRESENTATION



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MARKET & INDUSTRY DATA

The information contained herein includes market and industry data that has been obtained from third party sources, including industry publications. Candyverse Brands Inc. believes that its industry data is accurate and that its estimates and assumptions are reasonable, but there is no assurance as to the accuracy or completeness of this data. Third party sources generally state that the information contained therein has been obtained from sources believed to be reliable, but there is no assurance as to the accuracy or completeness of included information. Although the data is believed to be reliable, the Candyverse Brands Inc. has not independently verified any of the data from third party sources referred to in this presentation or ascertained the underlying economic assumptions relied upon by such sources.

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SNACKING MADE BETTER

Candyverse Brands Inc. is a plant based, low sugar candy company leading the future of snacking through better nutrition. Starting with our delicious line of Carefree Candy™ under the Better Bears™ brand, we are waging an allout war on sugar!

Our vision is to be the leading consumer choice low-sugar candy brand, offering a range of confectionary that is indistinguishable from traditional, full-sugar candy. With a commitment to sustainability, we are making the world a better place, one snack at a time.



OUR DIVISIONS



CONSUMER BRANDED PRODUCTS

We are reinventing the confectionary aisle and today our portfolio consists of our 100% wholly owned Better Bears brand of all natural, plant-based, low sugar delicious gummy bears, that are indistinguishable from conventional high sugar candy.

Our goal is to be continually expanding our portfolio to bring consumers amazing and great tasting better snacking choices that challenge the world of sugar to step aside as we believe the world deserves BETTER.



COMMERCIAL CORNER

We believe that every business deserves the opportunity to create the future.

SERVICES

Innovation Process	Product Development	
Manufacturing	Regulatory Services	
Financing Modelling	Category Insights	
Packaging Design	Artwork & Copy	
Strategy & Sales	Planning	

BRANDED PRODUCT 100% OWNED



Our line of carefree candy™ is plant-based, low in sugar and calories, and nearly indistinguishable from conventional, full sugar candy.

BETTER BEARS VS OTHER GUMMIES

	Better Bears US	Better Bears Canada	Full Sugar Bears
Sugar	1g	2g	23g
Calories	50	80	167
Recyclable Packaging	✓	√	X







PLANT BASED



GLUTEN FREE



NO ARTIFICIAL SWEETENERS



NATURALLY



FIBER

UPDATED PACKAGING LAUNCHING APRIL 2022



















PRODUCT PIPELINE







Fuzzy Bears



Sour Bears



Root Bears



23g Multipack for Back to School

May 2022

June 2022

July 2022

July 2022

Launching Spring/Summer 2022*

* Company estimates based on internal projections; Subject to operating costs, cost of goods, distribution channels and assumes certain operational efficiencies including access to further growth capital

BRANDED PRODUCT 100% OWNED



We're not stopping at gummy bears – We're also reimagining our other candy favorites into better for you versions.

WE ARE REINVENTING CHOCOLATE

Chocolate 1.0

Classic chocolate, full flavor but all the sugar

Chocolate 2.0

Replace the sugar with synthetic sugars, but tastes like chemicals

Chocolate 3.0

Better for you ingredients, making it indistinguishable from Chocolate 1.0



Launching Summer 2022*

Expanding our depth across other full sugar confectionary segments can lead to an *increased share of "stomach"*



GROWING POINTS OF DISTRIBUTION

(TDP's)

+300

Canada Drug Canadian Retailers

+1800

Canada Retailers **US Natural** Specialty Retailers

Q3 F'23

Oct-Dec

Fiscal 2023 (Apr-March)

+3,500 TDP's

+1000

US Natural, Specialty Independent Retailers & US Club

Q4 F'23

+450

US Natural, Specialty ጼ

Independent

Retailers

US Grocery

Jan-Mar

Current **Points** of Distribution

1,000 Independent Regional & Large

Retailers

Current

March 2022

Q1 F'23

Apr-June

Q2 F'23

July-Sept

SALES CHANNEL STRATEGY

CURRENT RETAILERS

Canada Brick & Mortar

ECOMM

amazon

OWelca













NATURA HARRET

6-12 MONTH STRATEGIC FOCUS

US Natural & Independents

US Grocery & Club

COSTCO















12-24 MONTH STRATEGIC FOCUS

US Mass & Drug

Geographic Expansion

















AZZY LAND PARTNERSHIP

 Partnership with 'Azzyland', one of the most popular content creators in the world, recognized as one of the most viewed on YouTube

➤ 1st YouTube video including Better Bears products currently has +310,000 views

2nd YouTube video has +163,000 views

- More YouTube and Instagram videos to follow with custom product launch
- Azzyland social audience:
 - 13.4 million followers on YouTube
 - 4 million followers on TikTok
 - o 2.3 million followers on Instagram
 - 193 thousand followers on Twitter



M&A IN THE MARKET



TPG Growth acquired lowsugar candy maker SmartSweets for nearly \$360 Million in 2020





Sol Cuisine which produces plant-based protein items was acquired by PlantPlus Foods for \$125.4 Million in 2021



HERSHEY

The Hersey Company acquired the better-for-you confectionary brand Lilys for \$425 Million in 2021



MANAGEMENT TEAM



GARRETT DOWNES | FOUNDER & CEO & DIRECTOR An active early-stage investor and entrepreneur focused on CPG-based businesses.

Garrett is the co-Founder of Piva Concepts Ltd., a food consulting firm that has developed and licensed various edible product IP to some of the largest Canadian brands. Garrett has significant expertise in building out scalable supply chains for food brands and has led the strategy for Better Bears product development and production partners.



JEFF O'NEILL | PRESIDENT AND DIRECTOR A veteran executive of the high-growth CPG foods/snacks space, Jeff previously acted as President and COO at High Liner Foods between 2015 and 2018. Prior to that, he held sales and marketing positions at Quaker Oats, PepsiCo and McCain Foods. With a wealth of industry knowledge and leadership expertise supporting him, Jeff is an instrumental part of guiding Better Bears towards a bright future.



JASON TONG | CFO AND DIRECTOR Over 12 years of executive and corporate finance experience at private and public companies. Jason has served as CFO and advisory roles in the consumer-packaged goods, marketing and finance sectors. Previously, Jason was the CFO of Pathway Capital Ltd, a venture capital firm with a portfolio of early-stage ventures with market capitalization ranging from \$5M to \$100M. Jason is a Chartered Professional Accountant (CPA, CA) and is a Chartered Financial Analyst charter holder (CFA). Since 2015, Jason has been the Founder and CEO of Catapult Consulting Corp. and, in that capacity, has served as CFO of various publicly traded companies, including ExGen Resources Inc., LeanLife Health Inc. and RevoluGroup Canada Inc.



MORGAN KNOWLES | VICE PRESIDENT INVESTOR RELATIONS An Investor Relations professional with significant experience in collaborating with executive level and cross functional teams, analyzing business situations, and developing and implementing practical investor relations programs and strategies. Morgan has successfully managed IR campaigns during public and private equity offerings, company acquisitions, financial reporting, product launches and conferences.



LORENZO DI NINO | VICE PRESIDENT OF GROWTH & BUSINESS DEVELOPMENT An accomplished CPG executive, with a broad and diverse experience, gained during 11+ years within the retail food industry. Lorenzo is an excellent communicator, all aspects of pricing, promotions, regulatory compliance, and costing were developed through interaction with both industry customers and suppliers, as well as differing levels of corporate management.

MANAGEMENT TEAM

DR. AMY PROULX | STRATEGIC ADVISOR, INNOVATION AND REGULATORY EXPERT Amy is world a world-renowned food scientist and educator who is also a former food inspector with the Canadian Food Inspection Agency. Amy presently sits on boards for the Canadian Institute of Food Science and Technology and the International Union of Food Science.

MATTHEW MOORE | NATIONAL ACCOUNT DIRECTOR Matthew is an experienced sales director in the better for you and natural products CPG industry. He has more than 15 years of experiences in the industry. He is an expert at driving sales across all brick-and-mortar retail channels.

SIMONA IRWIN & ANNIE SALSBERG | MARKETING Simona and Annie are and experienced marketing team that specialize in better for you and natural products. They are experts in digital and Ecommerce marketing. They have significant experience in online DTC specifically when setting up Amazon stores.

RAJ SHARMA | COMMERCIAL FINANCE AND SUPPLY CHAIN Raj is an experienced and well-rounded CPG professional in all areas of business. He has experience in running operations in a many large and small CPG businesses. His ability to run sales, marketing and revenue management makes him a strong asset to the team.

MAURICIO BOBADILLA | PRODUCT DEVELOPMENT AND INNOVATION Mauricio is a experienced confectionary product development expert. He has worked with several multinational food companies with experience in leading RnD team for different products within confectionary. Mauricio has strong knowledge of product development processes including research and development.

BOARD OF DIRECTORS



GARRETT DOWNES | CEO & DIRECTOR Garrett is an active early-stage investor and entrepreneur focused on CPG-based businesses. He is the co-Founder of Piva Concepts Ltd., a food consulting firm that has developed and licensed various edible product IP to some of the largest Canadian brands. Garrett has significant expertise in building out scalable supply chains for food brands and has led the strategy for Better Bears product development and production partners.



JEFF O'NEILL | PRESIDENT AND DIRECTOR Jeff O'Neill is an experienced consumer packaged goods executive with 25+ years in general management, marketing, and sales roles. Leading up to his role at Better Bears, Jeff progressed through several Sales and Marketing positions in the consumer packaged goods industry, including Quaker Oats, PepsiCo, and McCain Foods. Most recently, he was Chief Commercial Officer for Auxly Cannabis Inc. from 2018-2020. Most notably, he was President & Chief Operating Officer at High Liner Foods from 2015 to 2018. Jeff is skilled in driving growth by leveraging his strategic planning acumen, building branded portfolios, operating in highly complex supply chains, instilling commercial & financial excellence, cost structure optimization and creating consumer focused innovation.



IAN MCGAVNEY | INDEPENDENT DIRECTOR Ian is an experienced venture capitalist. From 2003 to 2009 he was founder and President of Skye Capital Corporation Inc.. Skye Capital Corporation assisted in founding, financing, and managing investee companies. From 2009 to 2016, Mr. McGavney served as an Investment Advisor with TD Bank Group. Since 2016, he has been an independent finance consultant and active board member to several public and private companies in the CPG and tech sectors.



JASON TONG | CFO AND DIRECTOR Jason Tong has over 12 years of executive and corporate finance experience at private and public companies. Jason has served as CFO and advisory roles in the consumer-packaged goods, marketing and finance sectors. Previously, Jason was the CFO of Pathway Capital Ltd, a venture capital firm with a portfolio of early-stage ventures with market capitalization ranging from \$5M to \$100M. Jason is a Chartered Professional Accountant (CPA, CA) and is a Chartered Financial Analyst charter holder (CFA). Since 2015, Jason has been the Founder and CEO of Catapult Consulting Corp. and, in that capacity, has served as CFO of various publicly traded companies, including ExGen Resources Inc., LeanLife Health Inc. and RevoluGroup Canada Inc.



KRISTEN PALMER | INDEPENDENT DIRECTOR Kristen Palmer is a professional and consultant in the consumer packaged goods industry with a career that spans operations, sales, and marketing. Her interests in public health and nutrition have shaped her goals of bringing products to market that nurture the gut, brain, and properly hydrate for optimal health. Previously, Kristen was the Vice President Sales of NadaMoo! and Milkmadia. She was also the Chief Operating Officer of Savorly and currently is the Chief Executive Officer of Lechia, a wellness lifestyle company. Kristen volunteers on the Board of a non-profit called Project Schoolhouse, which builds school houses and water systems in rural Nicaragua.

OUR TEAMS EXPERIENCE



























SHARE STRUCTURE

*As of March 18th, 2022 and subject to change

Issued & Outstanding			49,488,140	
Founder	9,127,249		3-year escrow	
\$0.05	13,869,364	\$693,468	Subject to escrow	
\$0.18	10,879,670	\$1,958,340	Subject to escrow	
\$0.35	15,611,857	\$5,464,150	Free-trading upon listing	
Options				4,620,000
Warrants			5,771,539	
Performance-Based Warrants*			6,000,000	
Current Cash & Receivables			~ \$4,300,000	

^{* 9.1}M of Issued & Outstanding shares are owned by founder management

^{* 6.0}M performance-based warrants for founder & management are based upon revenue, EBITDA and gross margin milestones that must be achieved within 2 & 3 year timeframes from issuance.





Candyverse Brands Inc. plans to seek a go public listing on the Canadian Securities Exchange ("CSE") in 2022.



New products developed in house and manufactured in Canada to be launched in the coming months; proprietary pipeline of candy types & formulas.



Better Bears products expect to see rapid continued growth in points of distribution targeting +3,500 points of distribution (TDP's) by March 2023.



Omni-Channel Approach; Canada Brick & Mortar now scaling +1,000 TDP's, US Brick & Mortar & DTC Launching in 2022.



Portfolio Expansion - developing an "indistinguishable from conventional chocolate" brand to capture more share of stomach with consumers and retailers.

Candyverse TM BRANDS INC.

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